



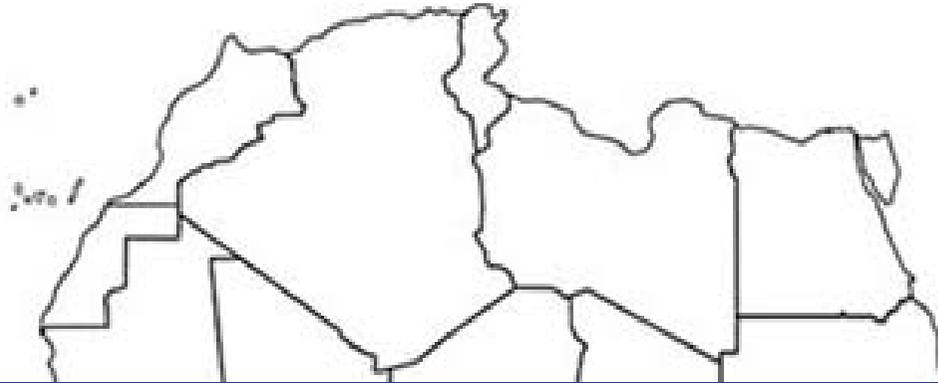
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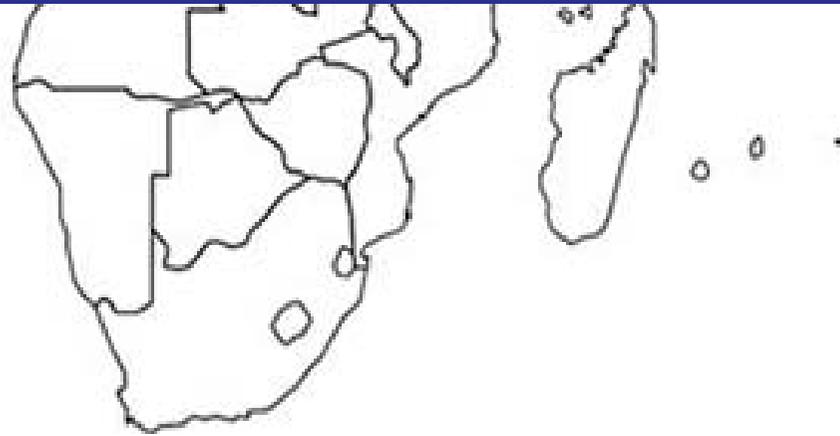


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**FINANCIAL PROTECTION AND IMPROVED ACCESS TO HEALTH CARE:  
PEER-TO-PEER LEARNING WORKSHOP  
FINDING SOLUTIONS TO COMMON CHALLENGES  
FEBRUARY 15-19, 2016  
ACCRA, GHANA**

**Day II, Session I.**



HEALTH SYSTEMS  
GOVERNANCE &  
FINANCING

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# Health Financing for UHC – two sides of the coin

**Joseph Kutzin, Coordinator  
Health Financing Policy, WHO**

Financial Protection and Improved Access to Health Care  
Peer-to-peer learning workshop

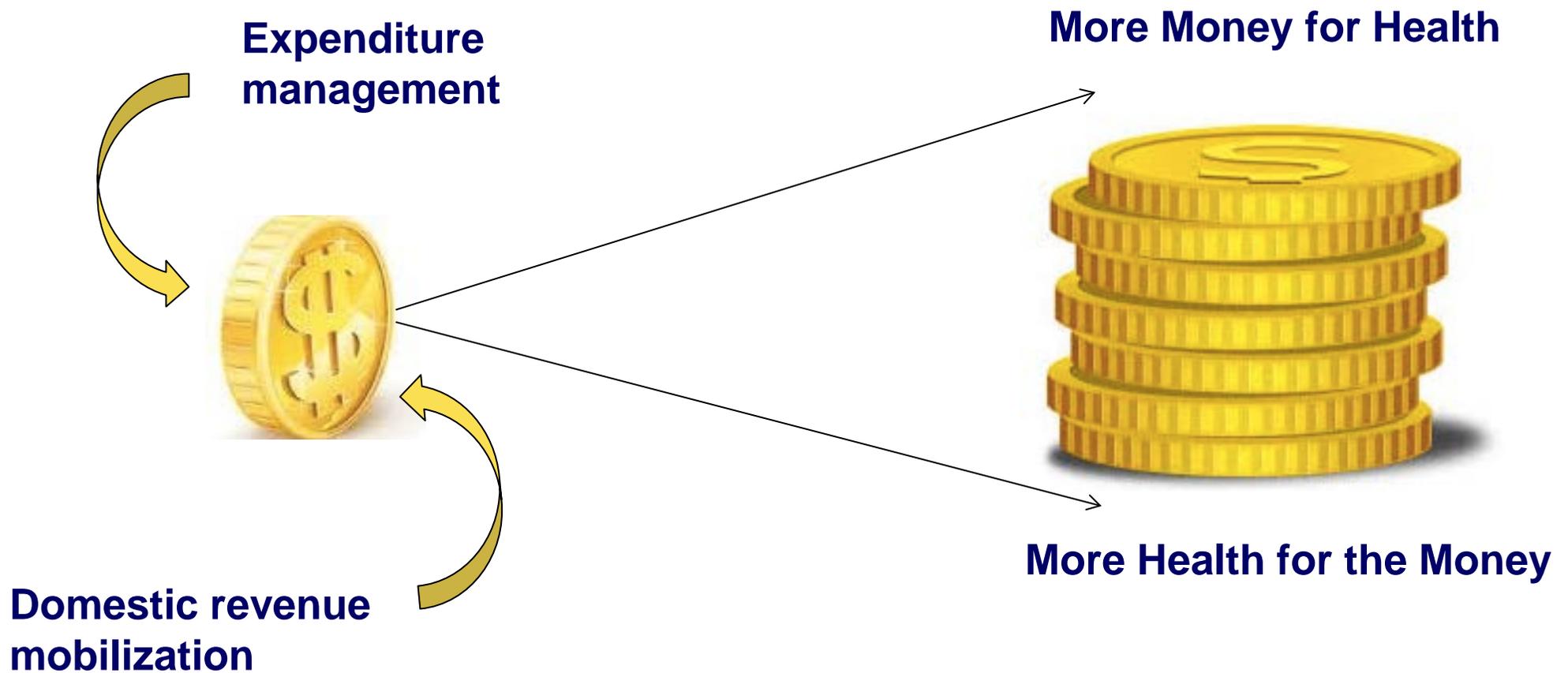
15-19 February 2016, Accra, Ghana



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# Two sides of the coin: What does it mean?



# Main messages up front (and will have more details later in the day)

- Given what we know about health financing, it is essential to move towards predominant reliance on compulsory (public) revenue raising mechanisms
  - For LMICs, this means general budget revenues
  - Many ideas for new sources, but don't lose sight of big picture
- But you can't just spend your way to UHC
  - Efficiency key to get results while managing expenditure growth
- So moving towards strategic purchasing is essential
  - But many barriers – notably public finance management (PFM) rules - to using budget funds to “buy services”
- Need more effective engagement of Health with Finance authorities on both level of funding & rules governing use

# UHC AND HEALTH FINANCING: CORE CONCEPTS

# Concept of UHC embodies specific aims (UHC goals)

- **Equity in service use** (reduce gap between need and utilization);
- **Quality** (sufficient to make a difference); and
- **Financial protection**
- From aspiration to practical policy orientation
  - **moving towards Universal Coverage**, i.e. improvements on these goals
  - Globally relevant (all countries have room for improvement)

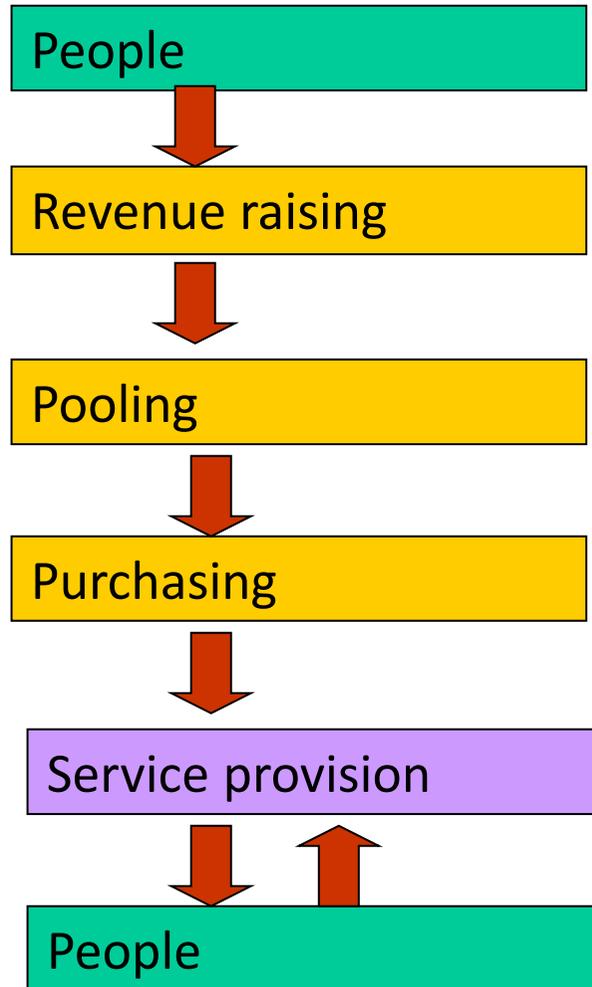
# What UHC brings to public policy on health coverage

- Coverage as a “right” (of citizenship, residence) rather than as a condition of employment
  - Copying European historical experience (starting with the formal sector) **is not appropriate**
  - Critically important implications for choices on **revenue sources and the basis for entitlement**
- **Unit of Analysis:** system, not scheme
  - Effects of a “scheme” or a “program” is not of interest per se; **what matters is the effect on UHC goals considered at level of the entire system and population**
  - Also relevant to efficiency considerations

# More concretely, towards UHC in national health financing strategies

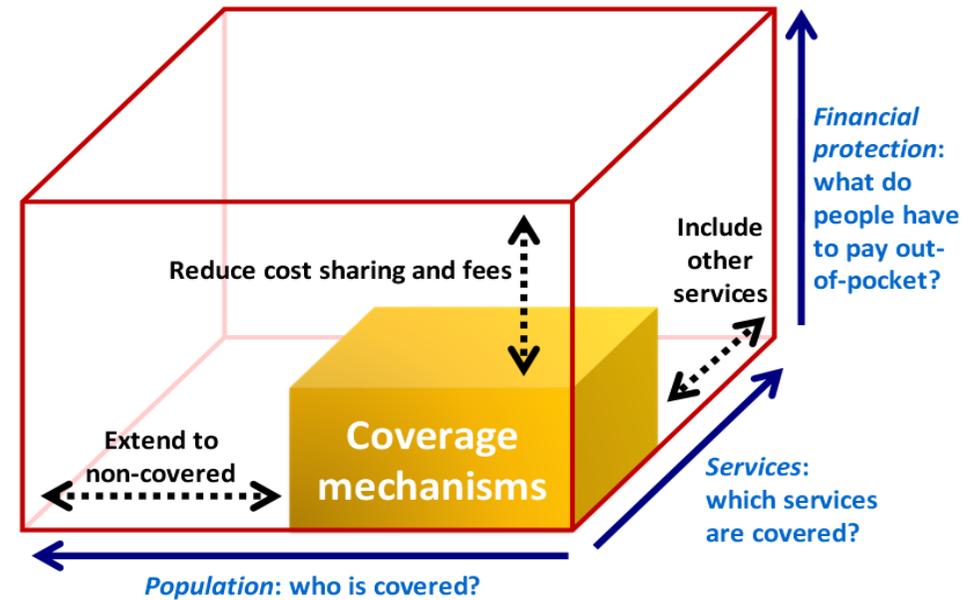
- Transform UHC objectives into “problems”
  - How is our system under-performing on these objectives? What are specific manifestations of these problems in our country?
  - Why? Need to get to **causes** that are actionable by reform
- A health financing strategy: what can we do in the next 5-10 years to **address the causes of our priority problems** and lay the **foundation for future development**?
- A health financing strategy should be about solving problems, not “picking a model”

# What health financing policy needs to address



and also  
this:  
Reforms to improve how the health financing system performs

This



Priorities and tradeoffs with regard to population, service, and cost coverage

# **UHC AND HEALTH FINANCING: WHAT WE WANT FROM REVENUE RAISING**

# The facts of (health financing) life

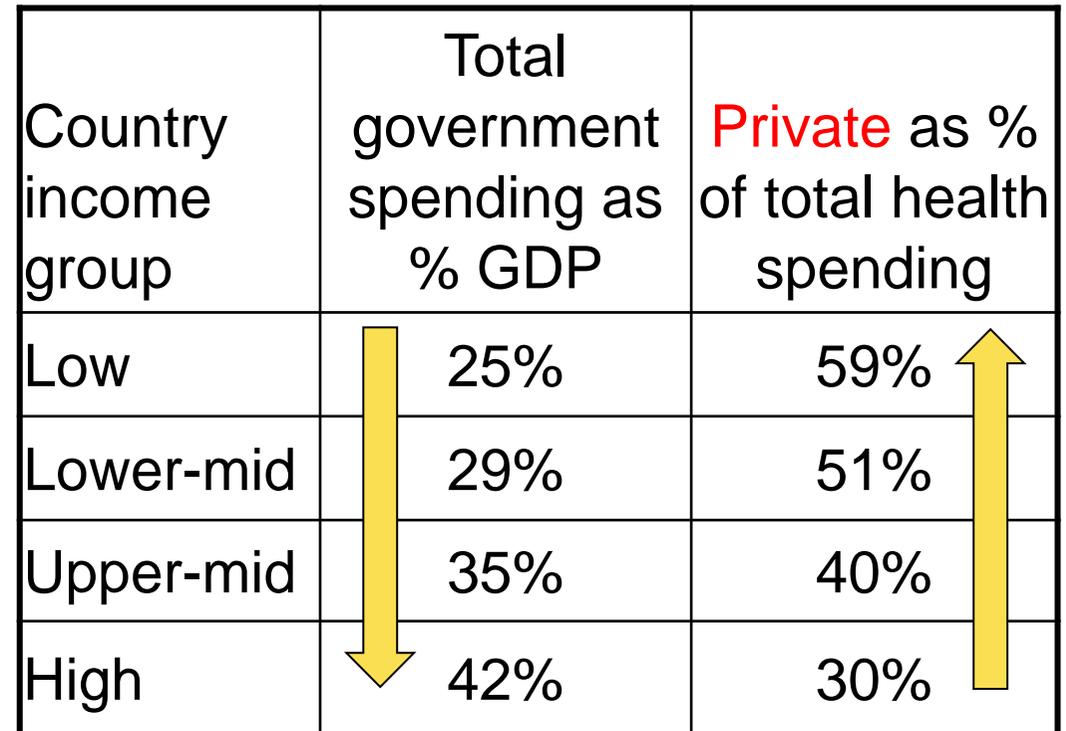
- Move towards predominant reliance on **compulsory (i.e. public) funding sources**
  - “Compulsion” refers to revenue source (i.e. some form of taxation) and basis for entitlement (mandatory/automatic)
- You won’t get there thru voluntary health insurance (VHI)
  - Adverse selection: part of the “physics” of health financing policy
  - Issue is compulsory vs voluntary, not vs private (ownership of VHI – commercial, government or “community” – doesn’t matter)
  - More to come on this later in the week

# More bad news: the taxation challenge for low and middle income countries

- LMICs tend to suffer from poor tax collection
  - Challenge of rural and informally employed
- Implications for health spending:
  - More private; more out-of-pocket; more regressive

## 2013 estimates

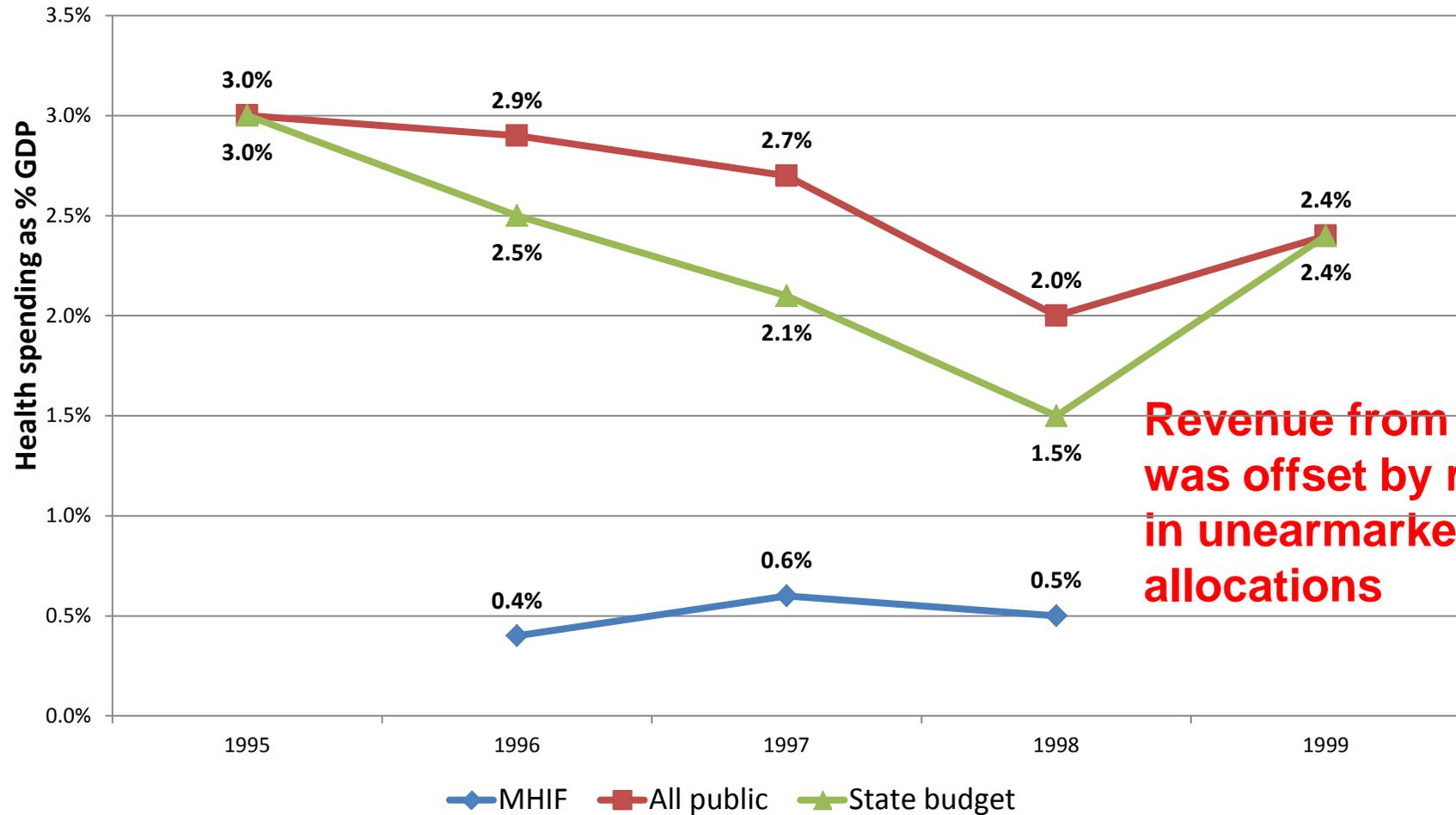
Country income group	Total government spending as % GDP	Private as % of total health spending
Low	25%	59%
Lower-mid	29%	51%
Upper-mid	35%	40%
High	42%	30%



Source: WHO Global Health Expenditure Database, countries w/ population > 600,000

# What about new taxes? Will they always raise more money for the system? (“it depends”)

Kazakhstan: Government health spending trends by source



Revenue from new tax was offset by reduction in unearmarked allocations

# Example shows another truth: it's a political as well as fiscal issue

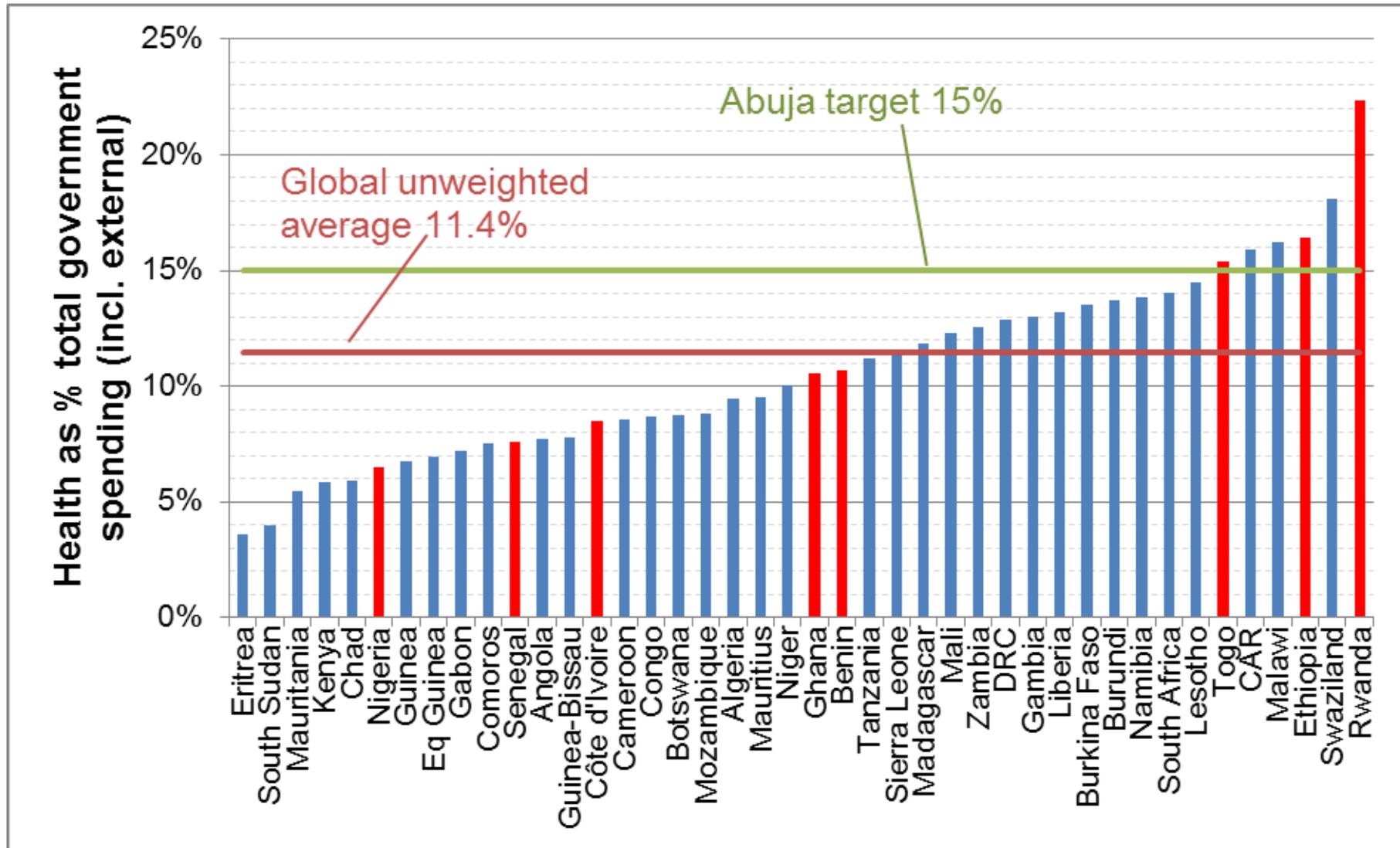
$$\frac{\text{Gov't health spending}}{\text{GDP}} = \frac{\text{Total gov't spending}}{\text{GDP}} \times \frac{\text{Gov't health spending}}{\text{Total gov't spending}}$$

**Government health spending as share of the economy**

**Fiscal capacity**

**Public policy priorities**

# What matters is the overall share, not just revenues from one earmarked tax



Source: WHO health expenditure estimates for 2013

# So for revenue raising

Public funding matters; VHI won't get you there

Fiscal context matters, the FfD-3 tax agenda is critical for UHC

Don't be too fascinated by any single source or tax, even if "innovative"

Priorities matter: huge cross-country variation, despite Abuja

But remember: you can't just spend your way to UHC (other side of the coin)

# UHC and health financing: one slide for what we want in pooling arrangements

- Aim: maximize redistributive capacity of prepaid funds
- For this, pools should be
  - Large(r)
  - (more) Diverse
  - With compulsory or automatic participation
- So fragmentation is the major problem
  - Source of inequity (unequal benefits by scheme), typically favoring the better off and better-organized
  - Source of inefficiency – duplication of functional responsibilities across schemes and programs
  - In other words, more prepayment, fewer prepayment schemes

# **UHC AND HEALTH FINANCING: STRATEGIC PURCHASING FOR SUSTAINABLE PROGRESS**



# If UHC was just about how much you spend...

- Then our USAID colleagues would be able to point to their own (and my own) country as having achieved more UHC (whatever that means) than any other in the world
- It turns out that you can't just spend your way to UHC

# To sustain progress, need to ensure efficiency and accountability for results

- “Strategic purchasing” as a critical strategy for this
  - linking the allocation of resources to providers to **information** on their performance and/or the health needs of those they serve
  - Manage overall expenditure growth (no open-ended promises)
- Ideally, systems should pay for services, and design incentives for efficient use of resources
- But most funding has to come from general budgets, and most public budgets can only pay for buildings and inputs
  - Highlights importance of aligning Public Finance Management (PFM) mechanisms with output-based provider payment in the health sector (coming later this morning)

# So UHC ≠ getting people enrolled in an insurance scheme: **China** in the 2000s

- Massively increased public spending to bring insurance coverage to well over 90% of population
- But relied on fee-for-service payment with high cost sharing, with no gains in financial protection
  - Good for doctors and hospitals, not good for patients or those trying to manage insurance budgets
  - As a result, more public money was just more “fuel on the fire”
- Contrasts greatly with experience of **Thailand** (more later)
  - Also brought scheme affiliation to near 100%
  - Payment systems ensure system functions within a budget

# CONCLUDING COMMENTS

# More coins are needed, but success depends on how we use it and manage its growth

- More money and resources are not enough to make **sustainable** progress towards universal health coverage (UHC)
  - If funds cannot be directed to priority populations, programs, and services
- AND
- If funds are not used efficiently
- AND
- If there are no limits on the financial liability of the purchaser

# Implications for African health and finance dialog on UHC – the path to sustainability

- Moving towards greater reliance on public funding will mean general government budget revenues in particular
- Key challenge is to use these revenues effectively; hard to do in many rigid public finance systems
- This requires intensive and effective dialog between health and public finance authorities on level of budgets...
- ...and the ability to transform these revenues into services and drive efficiency gains...
- ...while at the same time ensuring **accountability** for the use of these scarce public funds

# Set priorities and **don't get distracted**

- Without a strong, effective purchasing function, more revenues won't help very much – **building and institutionalizing this foundation is the top priority**
- It's not about filling a funding gap based on international norms, or magical “innovative” new sources
- And you can't “align donor funding” until the architecture and engineering of your domestic system is in order
  - First and foremost, key is your domestic health financing system (including financing and system arrangements for **health programs** as well)

# The path to UHC runs from domestic budget revenues to PFM arrangements

